## **Siemens' Blockchain Strategy** The role of blockchain in Siemens' digital business

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Unrestricted | © Siemens 2023 | Andreas Kind | The role of blockchain in Siemens' digital business

## Not long ago, it was deeply fashionable to rave about blockchain, crypto and NFTs Now, everybody is only talking about ChatGPT...

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	Q chatgpt					×
	25 of 396 relevant results fo	or chatgpt				
Chains	ChatGPT/USDT C Chat Generative Pre-	\$0.0,3166	Liq. 266.74K		72 1	
🛞 BNB Chain (292)	0x89f9999		Vol. 14.55K 24h	22 days ago		
Ethereum (47)	CHATGPT / WBNB CHATGPT COIN 0x4cf82b4	<b>\$0.0,3825</b> <b>7.6%</b> 24h	Liq. 47.58K Vol. 1.15K 24h	🎯 🥌 v2 2 months ago	30 \$	
Core Dao (24)	AI/WETH ChatGPT 0x27e6584	\$0.0003115	Liq. 23.85K	وری v2 4 months ago	68 1	
Arbitrum (20)						
📀 Polygon (3)	ChatGPT/USDT ChatGPT 0x12a9c3f	\$0.00009675 > 10.0% 24h	Liq. 3.54K Vol. 117.26 24h	ලිම් v2 4 months ago	(3) ☆	
EthereumPoW (2) КС (2)	ChatGPT/USDT ChatGPT 0x3838888	<b>\$0.0,3579</b> 10.6% 24h	Liq. 17.24K Vol. 288.07 24h	) v2 1 month ago	(22) <sup>1</sup> / <sub>1</sub>	
<ul> <li>Solana (2)</li> </ul>	ChatGPT/WETH ChatGPT 0x099fe26	\$0.00009231	Liq. 3.53K	وری v2 4 months ago	্রা প্ল	
<ul> <li>Cronos (1)</li> <li>Goerii (1)</li> </ul>	ChatGPT / WBNB ChatGPT 0xb7f.uob17	\$0.0001056	Liq. 16.73K	ිමිම් v2 I month ago	(22) A	
Fantom (1)	ChatGPT/USDT ChatGPT 0x5c82d74	\$0.0,2792	Liq. 361.59	ැමී 🙆 v2 4 months ago	31	
🤣 Zksync (1)	ChatGPT/WBNB ChatGPT 0xa8d5027	\$0.0 <sub>8</sub> 3694	Liq. 0.3652	ැමිම v2 4 months ago	্রা 🟠	
	C ChatGPT/WBNB ChatGPT token 0xa9489ff	\$0.0001736	Liq. 0.0952	🛞 🎒 v2 4 months ago	<u>(</u> 31) ☆	

- Not even crypto currencies are spared
- DEX lists 396 cryptocurrencies with ChatGPT in the name what a hype!
- Joking aside: Siemens' ecosystem-driven digital business calls for trust technologies irrespective if they are hip or not

Centralized business

Federated business

**Ecosystem business** 





### Siemens issued €60 million digital bond on blockchain Pioneering the digital transformation of capital and securities markets



Siemens issues \$64M digital bond on public blockchain



- First non-financial DAX company to issue a digital bond on a public blockchain (Polygon)
- In accordance with Germany's Electronic Securities Act (eWpG, 2021)

### **Business value**

- No paper-based global certificates and central clearing needed
- Bond can be sold directly to investors without intermediary bank
- Settlement time reduced from T+7 to T+1



Crypto Assets Conference Ramin Ghafari, 29 March 2023



### **Distributing companies are accountable for ESG compliance** Transparency of the whole value chain is required



### **Responsibility of ESG compliance**

### Contractual safeguarding

ESG compliance with your tier 1 will **not be sufficient** in the near future because

- Of the demand of customers and society
- Of upcoming legislation
- The availability of technology to provide a proof for whole value chains (blockchain)



### Battery passport stores historical data of battery usage Lead to better decisions regarding reuse, repair or recycling



- Digital traceability of entire battery life cycle, from production to recycling, will be regulated
- In EU, batteries exceeding 2kWh must have a digital passport containing technical information and environmental performance
- The aim is to ensure batteries use a minimum percentage of recycled materials (16% cobalt, 6% lithium, 6% nickel)
- Siemens Trusted Traceability solution enriches the battery passport with trusted genealogy data and, thus, helps in recycling decisions





Moving from carbon footprint reporting to active PCF management How dynamic PCFs turn carbon footprints into a management tool

### From static PCF reporting...

Conventional data base approach



- With up to 90% supply chain emissions, most of the PCF is based on **static database averages**
- (Sub-) supplier improvements are disconnected from a manufacturers PCF
- The same (sub-) supplier **material is calculated multiple** times by different manufacturers

**...to dynamic PCF management** SiGREEN PCF chaining approach



- Efficient communication allows for frequent and proactive updates that create dynamic PCF
- (Sub-) suppliers' improvements quantify in PCFs, making them a management tool
- Dynamic PCF enable precise target setting and efficient reduction measures with quantifiable impact

### SIEMENS

# 

# Blockchain can track production information and help making supply chains transparent.

# Really?! How? Put all production information into a shared ledger?

Suppliers are reluctant to provide any production or supplier related information, which is needed for product-level PCF or ESG transparency.



Blockchain can address the need for supply chain transparency and confidentiality But not the way you might think...





### The Siemens Journey into the Industrial Metaverse







https://opensea.io/assets/ethereum/0xe22ef3bbc4869c a7367a23fd80d397b9ba4e8cfd/246



### The ESTAINIUM Association investigates decentralized voluntary carbon markets The market for carbon credits worth \$50 billion in 2030 (McKinsey 2021)



### **Automated Market Making**



- A carbon credit is a transferrable instrument certified by governments or independent certification bodies to represent an emission reduction
- Today, VCMs are fragmented and complex with questionable practices and limited pricing transparency
- A decentralized VCM based on automated market making (AMM) can lead to efficient, transparent and trustworthy marketplaces
- Siemens investigates in the ESTAINIUM Association a token-based decentralized VCM that can be leveraged by SiGREEN



ESTAINIUM Association estaninium.eco

Key take away: Blockchain in wisely used in some Siemens' products and solutions... ... and is an established technology in our Cybersecurity & Trust strategy.

### Confidentiality

Preserving authorized restrictions on information access and disclosure, including means for protecting personal privacy and proprietary information.

#### Integrity

Guarding against improper information modification or destruction and ensuring information nonrepudiation and authenticity.

### Availability

Ensuring timely and reliable access to and use of information.



Enterprise Office infrastructure (IT)

Communication via intranet and internet, management of data in local and decentralized (cloud) systems.

Data traffic and communication within production systems in IT/OT networks and in networked devices.

Production

Plant infrastructure (IT/OT)

**Products & Solutions** Hardware and software

Created using products and systems, components and subsystems manufactured by suppliers and delivered to customers.



Ecosystems Data sharing and process automation across corporate trust borders

Characterized by decentralized, cross-organization architectures.



### Thanks!

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